

COMMUNITY-WIDE SMALL BUSINESS RESOURCES

	Chamber	A&M SBDC	UAH SBDC	WBCNA	BizTech	NAAACC	BBB
Small Businesses Served							
Individuals in the Idea Stage		•	•	•			
Nascent Entrepreneurs (have taken one or two steps toward starting a business)		•	•	•			
Start-ups (in business up to 1 year)	•	•	•	•	•	•	•
Existing Businesses	•	•	•	•	•	•	•
Technology-Oriented Entrepreneurs	•	•	•	•	•		•
Services Provided							
Business Counseling		•	•	•	•	•	•
Business Training	•	•	•	•	•	•	•
Mentoring		•	•	•	•		•
Access to Financing		•	•	•	•	•	•
Access to Angel Investors			•		•		
Access to Venture Capital			•		•	•	
Networking Opportunities	•	•	•	•		•	
Shared Office Space		•			•		
Business Matchmaking		•	•	•			
Government Procurement Assistance	•	•	•	•			
Bid Match Email System			•				
Business Library			•	•			

***The Chamber of Commerce Partners with the WBCNA, UAHuntsville's SBDC and A & M's SBDC Offices to offer training to small businesses. Classes are held at the Chamber monthly. Please see their listing above or visit the Chamber's site for an updated schedule, www.huntsvillealabamusa.com*

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Training Provided	**Hsv/Mad Co. Chamber	A&M SBDC	UAH SBDC	WBCNA	BizTech	NAAACC	BBB
How to Start a Business		•	•	•			
How to Finance a Business		•	•	•	•		
Developing a Business Plan		•	•	•	•		
Strategic Planning		•	•	•	•		
Doing Business with the Government			•				
Accounting		•	•	•	•		
QuickBooks		•	•	•			
Developing a Marketing Plan		•	•	•	•		
Monthly Lunch & Learns		•		•	•		
Marketing		•	•	•	•		
Excel Spreadsheets				•			
Internet				•			
Tax Basics			•		•		•
Identity Theft/Fraud Schemes							•
Arbitration Training							•
General Mediation Skills							•
Collaborative Negotiation Training							•
Admin. & Advisory Decision Writing							•
Ethics Training							•
Conciliation Skills							•
Presentation and Training Skills					•		•
Effective Communications							•
Conflict Management							•
Quality Customer Service							•
Human Resources			•	•	•		
EEOC			•				

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COMMUNITY-WIDE SMALL BUSINESS RESOURCES

Organization	Core Competencies	Organization	Core Competencies
Huntsville-Madison County Chamber of Commerce	Economic Development Governmental Affairs Workforce Development Small Business Leadership Development	BizTech	- mentoring - access to investors - network of contacts - business support services - training
Alabama A&M SBDC	Training and Development Contract Accounting Strategic Marketing Technical Training Internships and Sabbaticals Supply Chain Management Project Management Counseling on many business issues Counseling on Government Contracting Certification portfolio management <ul style="list-style-type: none"> • 8(a) Certification • SDB • Service Disabled Veteran 	BBB	Business Ethics/Information/ Reliability Reports Dispute Resolution/Customer Relations Training/Education Resourceful Website Advertising Review/Fair Competition Charity Reports Investigations
UAH SBDC	Business Counseling Business Financing Business Research Business Training, Workshops, Webinars Procurement Technical Assistance Center <ul style="list-style-type: none"> • Bid Match Email System • Registration and Certification • Proposal Writing • 8(a) and HUBZone Assistance Technology Commercialization <ul style="list-style-type: none"> • Intellectual Property Management Patents, Trademarks, Copyrights	NAAAC	(1) Sponsor networking opportunities to nourish relationships between new and existing minority businesses; (2) Highlight and promote the services and existence of African American businesses; (3) Introduce youth to entrepreneurship and to minority entrepreneurs who can be used as role models and motivators; (4) Sponsor public forums on issues impacting the African American community; and (5) Assist entrepreneurs in underserved markets in acquiring access to capital.
WBCNA	FastTrac Programs Entrepreneurial Business Coaches Caring and Nurturing Environment Long-Term Client Support Resourceful Website		

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COMMUNITY-WIDE SMALL BUSINESS RESOURCES

Organization	Mission
Huntsville-Madison County Chamber of Commerce	To prepare, develop, and promote our community for economic growth.
Alabama A&M SBDC	To reduce significantly the failure rate of small businesses in seven counties in Northeast Alabama. The center assists businesses to improve significantly their ability to generate profits; advises potential small business persons regarding the feasibility of a business prior to investing capital; and helps to ensure successful transfer and application of technology in small businesses.
UAH SBDC	To provide educational assistance to strengthen small business management in the Madison County and Huntsville metro areas, thereby contributing to the exponential growth and advancement of the local, state, and national economies.
WBCNA	To help women and men achieve their greatest potential and generate economic growth for the region. This is accomplished by serving as a focal point for information and access to resources; facilitating self-discovery and personal development; and providing a formal mentoring process to support, nurture and advocate the development of the business.
BizTech	BizTech's mission is to increase the number of successful technology-based companies originating in, developing in, and relocating to Huntsville-Madison County Alabama. We help technology-based companies gain access to mentors, group experiences, training, shared space, professional assistance, and capital that will move them onto the fast track to success. We sponsor and administer programs to nurture new entrepreneurs in operating their companies
NAAACC	To foster positive economic development in North Alabama African American and under represented communities.
BBB	To be the leader in advancing marketplace trust. BBB accomplishes this by creating a community of trustworthy businesses; setting standards for marketplace trust ; encouraging and supporting best practices; celebrating marketplace role models; and denouncing substandard marketplace behavior.

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